# Houghton Mifflin Harcourt 

## Cost Proposal

Prepared For
Readington Twp Public Schools
52 Readington Rd
White House S NJ 08889

Attention:<br>Erik Yates<br>eyates@readington.k12.nj.us<br>For the Purchase of:<br>Larson Big Ideas 2010-2014

Prepared By
Andrew Martini
andrew.martini@hmhco.com

PLEASE SUBMIT THIS PROPOSAL WITH YOUR PURCHASE ORDER.

## Readington Twp Public Schools <br> Larson Big Ideas 2010-2014



HMH Confidential and Proprietary

Larson Big Ideas 2010-2014


| Proposal | Total Value of Proposal: | $\$ 36,574.00$ |
| :---: | :---: | :---: |
| Summary | Total Complimentary: | $\$ 21,212.90$ |
|  | Subtotal Purchase Amount: |  |
|  | Shipping \& Handling: | $\$ 15,361.10$ |
|  | Total Cost of Proposal (PO Amount): |  |
|  |  | $\$ 15,361.10$ |

Houghton Mifflin Harcourt

Attention:
Erik Yates
eyates@readington.k12.nj.us

Customer Service
9205 South Park Center Loop
Orlando, FL 32819
FAX: 800-269-5232

## Total Cost of Proposal (PO Amount):

\$ 15,361.10
Total Value of Proposal:
\$ 36,574.00
Total Savings: $\quad \$ \mathbf{2 1 , 2 1 2 . 9 0}$

This is a cost proposal only. Orders submitted under this proposal on or before the expiration date are subject to acceptance at Houghton Mifflin Harcourt's main office and are subject to the applicable terms in Houghton Mifflin Harcourt's invoice issues for such order.

Date of Proposal: 12/11/2013
Proposal Expiration Date:8/25/2014


Prices: Prices quoted are wholesale school prices and do not include transportation charges unless otherwise stated in this proposal. These wholesale school prices apply to the educational customers of Houghton Mifflin Harcourt. Prices quoted are valid for orders submitted on or before the expiration date set forth in the proposal.

Educational customers are billed at wholesale school price, f.o.b. shipping point, with a prepaid transportation charge and, unless the customer specifically requests otherwise, a charge for our guarantee of delivery is added to the invoice when shipped via U.S. Postal service. For educational customers preferring f.o.b. destination billing, ten and a half percent ( $10.5 \%$ ) of wholesale school price is added and we pay transportation charges and guarantee delivery. Prices do not include any sales tax. Applicable sales tax, if any, will be added to the invoice unless an appropriate tax exemption certificate has been furnished to Houghton Mifflin Harcourt.

Upon receipt of purchase order, gratis items will be shipped in direct proportion to pupil materials purchased. If purchases vary from those included in this proposal, gratis items will change accordingly. Gratis items may also change if purchase is other than a direct school district to publisher order, such as via a third-party vendor or jobber.

